

# Avnet Memec – Silica and Morpho partner for the commercial deployment of flexible connectivity for Internet of Things

Morpho (Safran), a global leader in identity and security solutions, and Avnet Memec - Silica, an Avnet, Inc. company (NYSE: AVT), today announced their partnership for the commercial deployment of flexible connectivity services for Internet of Things (IoT) applications, including embedded SIM and remote SIM provisioning solutions.

# CONNECTIVITY

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The partnership with Morpho enables Avnet Memec – Silica, one of the leading distributors of electronic components in Europe, to offer **flexible connectivity** services for its electronic components by integrating the **MorphoFlex™** modular **eSIM** (also known as eUICC) and remote SIM provisioning capability into their overall IoT service offering and the recently launched reference platform “Visible Things™”.

Fully compliant with the latest GSMA V3.0 Machine-to-Machine (M2M) remote SIM provisioning specifications, the **MorphoFlex™** portfolio commercially deployed by Avnet Memec – Silica includes **eSIMs** in multiple form factors, providing mobile network operators with agnostic connectivity and supporting the SIMalliance interoperability profile. Additionally, MorphoFlex™ remote SIM provisioning enables flexible connectivity throughout the entire lifecycle of the device.

Following the recently announced adoption of the eSIM by the automotive industry, Avnet Memec – Silica and Morpho are now making a similar eSIM solution available for the industrial IoT.

The joint solution enables the optimization of logistics, leading to a significant reduction in stock keeping units, as it is no longer necessary to build and ship multiple variants of the same solution to address different country connectivity requirements.

Yves Portalier, Vice President and General Manager, Telecom Business Unit at Morpho, pointed out the benefits of the joint solution:

*The partnership with Avnet Memec – Silica creates an ideal platform to leverage the extensive possibilities of flexible connectivity services for future-oriented IoT applications. Managing connectivity on as needed basis decisively enables service providers to optimize coverage, costs and capability.*

*When it comes to the SIM card, our M2M and IoT customers will always be asking for more flexibility and openness in the way they choose their telecom operator and upgrade their products in the field. We believe that the eSIM is the right answer and that associating with Morpho and major M2M telecom operators for our eSIM program will help us empower our customers to bridge gaps between communication, services and IoT future needs.*

*Philippe Fremont, VP of Technical Marketing EMEA with Avnet Memec – Silica*

The integrated Avnet Memec – Silica and Morpho solution will be demonstrated at the GSMA Mobile World Congress in Barcelona and at Embedded World in Nuremberg, and is commercially available now.

**About IDEMIA** - OT-Morpho is now IDEMIA, the global leader in Augmented Identity for an increasingly digital world, with the ambition to empower citizens and consumers alike to interact, pay, connect, travel and vote in ways that are now possible in a connected environment.

Securing our identity has become mission critical in the world we live in today. By standing for Augmented Identity, we reinvent the way we think, produce, use and protect this asset, whether for individuals or for objects. We ensure privacy and trust as well as guarantee secure, authenticated and verifiable transactions for international clients from Financial, Telecom, Identity, Public Security and IoT sectors.

OT (Oberthur Technologies) and Safran Identity & Security (Morpho) have joined forces to form IDEMIA. With close to \$3 billion in revenues and 14,000 employees around the world, IDEMIA serves clients in 180 countries.

For more information, head to [www.idemia.com](http://www.idemia.com). And follow us @IdemiaGroup on Twitter.