



We are looking for...

Pre-Sales Project management



Pre-sales / solutions engineer

- › Identify and manage technical risks arising from client projects - Report technical problems found and probable solutions to relevant sales and program managers.
- › Arrange project status reviews and invite all parties involved to attend/participate.
- › Identify client requirements with product managers regarding action plans.
- › Determine solutions development needs with the relevant roll-out project manager.
- › Monitor client questions and answers.
- › Help write contract technical appendices.

Mentoring

- › You will be assigned a ONE buddy under the same graduate career path so as to share work experiences and best practice.
- › You will be assigned with your ONE buddy a ONE mentor who will support you throughout your two-year program and will help you build a network of company contacts..

IDEMIA › Institute

IDEMIA trains its people to enhance their skills and competencies in line with individual and business priorities in:

- › Paris
- › Dubai
- › Singapore
- › Colombia
- › USA
- › Online

You will be given project management training at IDEMIA Institute.



How to apply?



Send us your resume
We welcome creativity in how the resume is formatted

Include your Motivation

Send your application to:

graduateprogram@idemia.com

Conditions: Being graduated since 2 years maximum