### METAL CARDS PORTFOLIO

FOR ALL CONSUMER SEGMENTS



(()) IDEMIA

## Metal cards taking payments to a higher level

etal cards, the ultimate premium product in banking, appeal to consumers seeking exclusivity and luxury. These distinct cards are more than just payment tools; they've evolved into fashion accessories that reflect users' lifestyles and values, while also serving as valuable marketing assets for banks to strengthen customer connections.

Traditionally offered by conventional banks, metal cards have evolved into a potent branding tool for FinTechs and Neobanks to capture the attention of the Millennial consumer segment.

As a result, metal cards are popular among both High-Net-Worth clients and the mass affluent, in both high-income and developing countries.

IDEMIA's metal card range empowers card issuers to attract a wide customer base. Crafted from exceptional materials, these cards offer distinctive visual and tactile effects, as well as a satisfying "clunk" sound when placed on a counter to pay. These contemporary metal cards, infused with state-of-the-art technology, give life to innovative graphic designs, fusing plastic printing with high-definition metal features. With expertise in the latest metal card manufacturing advancements, IDEMIA employs various graphic techniques to craft unique visual contrasts, intricate metal embellishments, and precise laser-edged personalization.



## Upper end of the mass market segment **PRIME**

### A unique blend

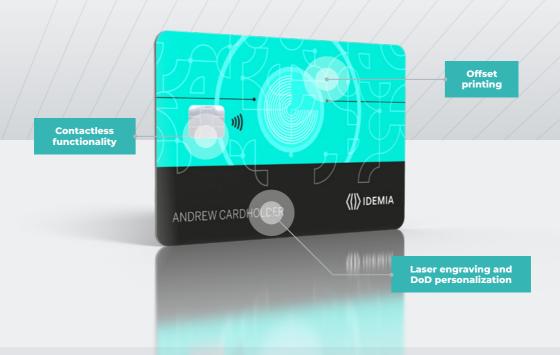
enabling a heavy card at a moderate price point

### **Structure**

> Stainless steel and PVC

### Front & back

- > Printed PVC attached to metal insert
- Overlay front and back
- > Matte/satin finish



Also available:

Prime Reflect - A prime card with a full face foil



# Mass affluent segment SMART METAL ART (SMA)

### Changing the graphic rules of metal

allowing very innovative artwork combining printing over plastic and knock-out feature showing the metal layer

### **Structure**

> Stainless steel metal layer protected by printed PVC face and reverse

### Front & back

- Both sides Dual Interface
- Satin protective coating
- > Knock-out to metal
- > Optional selective glossy or matte varnish for tactile effect



Also available:

SMA Reflect - SMA card with a full face foil





### **Premium weight**

The heaviest dual interface, fully certified premium card offering in IDEMIA's portfolio, offering versatile design choices.

### **Structure**

Heavy stainless steel and tungsten inlay for maximised weight, protected on the face and reverse with printed PVC layers.

### **Front & Back**

- > Both sides dual interface
- > Protective coating on front with satin, tactile glossy or matte varnish options
- > PVC on front and back
- > Laser engraved personalization



## High Net Worth (HNW) segment FULL METAL DI

### **Luxury craftsmanship**

redefining the look, feel and sound of the most exclusive cards

### **Structure**

> Printed stainless steel face with plastic layer reverse

### Front & back

- > Both sides Dual Interface
- › Optional tactile feel
- > Knock-out to metal
- Mechanical engraving



of global Millennials would have a more positive perception of their bank if they were offered a metal card

72%

of global Millennials would consider changing banks to have the opportunity to get a metal card under the same conditions as their current card

71%

of global customers would like to have a metal card, even if there were no services associated









